

max MASTERMIND TEAM

Getting Started Checklist

- [] Purchase product pack and have your business partner introduce you to all supporting business partners. **(All of your business partners are willing to help you, don't hesitate to call on them)**
- [] How many business partners (upline) are programmed into your phone?
- [] Make your list of contacts and provide your top 10 to your business partner within 72 hours.
- [] Learn how to do a 3-way conversation on your phone
- [] Sign up for team email alerts at www.MaxMastermindteam.com
- [] Sign up to receive new articles automatically from www.YourMaxLiving.com
- [] Order Max Corporate Tools (Dr. Keller Audio CDs, Brochures, Success From Home Magazines, etc.)

Check out and get familiar with these prospecting videos:

- [] www.DrKellerVideo.com (for health professionals and product-driven prospects)
- [] www.Max.com/maxmedia
- [] www.youtube.com/user/MaxInternationalLLC

Review and get familiar with these business training and resources websites:

- [] www.MaxMastermindTeam.com
- [] www.MaxForce1.com
- [] www.Mymaxtrack.com
- [] After "initial contact" conversation with your business partner, begin to expose your contacts to Max Videos (Website, links or DVD) Follow Up: After video exposure, follow up with a business partner on the phone **(3 way call)** or in person.
- [] Having a business specific Gmail account exclusive for your business is encouraged **(example: joesmith@gmail.com)**
- [] Get a Domain Name if needed **(Keep it simple and only use a .com address)**
- [] Make labels with your contact info and attach to every tool.

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NEW ASSOCIATE INTERVIEW AND COMMITMENT SHEET

Name: _____

Birthdate (Day/Month): _____

Date: _____

1. Why did you decide to join Max? _____

2. What is it about the Network Marketing Industry that attracts you? _____

3. Have you watched the video Brilliant Compensation ? Yes No

4. Do you have any obstacles or concerns starting this business ? Spouse Time \$ None

5. I plan to be earning \$ _____ per month by my sixth month and \$ _____ per month in one year.

6. What are your health goals? _____

7. When your business is successful, what do you see being different in your life in one year? _____

8. Are you coachable and willing to follow the system? Yes No

9. Did you sign up for Autoship ? Yes No

10. How much product did you purchase on your initial order? \$ _____ PV _____

11. Write down the days and time you will reserve for your business: _____

How many hours per day? _____ When will you start? _____

12. Are you willing to invest money to grow your business? Yes _____ No _____
(Attend conventions and purchase tools)

13. Do you like to work on the phone? Yes _____ No _____

14. Do you like to work on the internet? Yes _____ No _____

15. Do you have a large circle of influence? Yes ____ No ____
16. Do you know anyone in Network Marketing or Direct Sales? Yes No
17. Do you enjoy working with people and making personal contacts? Yes No
- 18 . Are you willing to call for help from your business partners?
Yes No
19. Where do you come into contact with people in your daily activities? (shopping, PTA, health club, golf club, church, organizations) _____

20. When can we schedule a Max In-home Presentation with your contacts or a Max Presentation at a different location of your choice? _____

21. What are your personal strengths that will help you in achieving success in this business? _____

22. What are the areas you would like to strengthen ? (Computer skills, phone skills, presentation skills, time management, self-motivation...) _____

23. Why will you be successful with this business? _____

24. What would you like your business partner to do to help you become successful? _____

25. What is your belief (commitment) level to being successful (1-10)? _____
26. Are you registered for Max's Annual Convention? Yes No
27. How many people would you like to sponsor this month with your business partner's help? _____

Commitments

- I commit to building my Max business for a minimum of 24 months, I understand that building a real business takes time and effort.**
- I commit to getting my top ten names of people to my business partner with in 72 hours. The list should go to your partner before you contact anyone, so recommendations can be made about potential delivery.**

**[] I commit to doing proven income - producing activities every day...
(presenting, sponsoring, 3-ways calls)**

**[] I commit to remain being coachable, and I want to learn from people who
are already successful.**

**[] As much as possible, I commit to attending meetings, conference calls,
trainings by phone or in person and listening to at least one conference call per
week.**

Digital Signature_____ Date_____